



**THIRD PARTY QUESTIONNAIRE**  
***Distributors / Resellers / Reps***

\_\_\_\_\_ Distributor          \_\_\_\_\_ Reseller

**1. Company Information**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No: \_\_\_\_\_

Website: \_\_\_\_\_

Primary Contact Name: \_\_\_\_\_

Primary Contact Phone No: \_\_\_\_\_

Primary Contact Email: \_\_\_\_\_

Type of Business: \_\_\_\_\_ Corporation    \_\_\_\_\_ Sole Proprietorship    \_\_\_\_\_ Partnership  
                                 \_\_\_\_\_ LLC                                    \_\_\_\_\_ Other

**2. Business Profile**

Date and place of incorporation: \_\_\_\_\_

Number of employees: \_\_\_\_\_,

Annual revenues: \_\_\_\_\_ Less than U.S. \$5 million  
                                 \_\_\_\_\_ \$5 - \$20 million  
                                 \_\_\_\_\_ Over \$20 million

*Please attach, or provide within five business days, published information about your company, such as an annual report, company brochure, audited financial statements, etc.*

**3. Ownership**

Is the company publicly traded?    \_\_\_\_\_ Yes    \_\_\_\_\_ No

If yes, please identify any parent companies that hold a controlling interest and all shareholders holding more than 5% of company shares: \_\_\_\_\_

If company is privately held, please identify all owners and their percentage ownership shares:  
\_\_\_\_\_

Please identify ultimate owners (owners of owners or principals for whom there are nominee shareholders). (Ownership percentages must total 100%. Attach additional sheet, if necessary):  
\_\_\_\_\_

If an owner is a legal entity, please identify such party's ultimate beneficial owner(s):  
\_\_\_\_\_

**4. Officers and Directors**

Please list the name and affiliation of every member of the company's board of directors:

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Please list the name of company officers with executive management authority and other persons who will be the employees responsible for the Digi products:

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**5. Government Affiliations**

Please identify any officers, director or owner who is (or a member of whose immediate family is) an official, appointee or employee of (a) the government or any government agency or entity, (b) any company or other entity owned or controlled by the government, (c) a political party, (d) any international organization, or is a candidate for public office:

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**6. Relevant Experience**

Please describe prior experience that your company has had as a distributor/reseller for other manufacturers, experience in high technology or telecommunications industries or other relevant experience that qualifies it to serve as a Digi Channel Partner:

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Please provide names and contact details of at least three other companies for which you have been a distributor/reseller, sales agent or representative and that can serve as references:

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**7. Bank and Credit**

Please identify your company's primary bank and bank officer who can serve as a credit reference for your company:

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**8. Criminal Charges**

Has either the company or any of its officers, directors or employees ever been charged with any criminal offense or otherwise suspected or accused of making, authorizing or permitting any illegal payments or the giving of anything else of value in violation of any applicable law? If so, please provide detail:

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**9. Anti-Corruption Policies**

Does your company have anti-corruption policies or a compliance program? \_\_\_\_\_ Yes \_\_\_\_\_ No  
Please describe:

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Is your company willing to accept training and to certify compliance with Digi's anti-corruption policies, program and practices as described in 4.10.3 of the Distributor / Reseller Agreement? \_\_\_\_\_ Yes \_\_\_\_\_ No

If an issue of compliance with applicable laws were to arise for Digi, will you agree to cooperate and provide information relevant to that issue? \_\_\_\_\_ Yes \_\_\_\_\_ No

Please list the names, titles and email addresses of your employees who will be responsible for the Digi product line. These employees will receive online anti-corruption training provided by Digi. The email your designated employee(s) receives will come from Thomson Reuters, our training provider. Alert them to expect this email so that it isn't deleted or ignored as spam.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Add additional sheet if more than four employees will be responsible for the Digi product line.

I, \_\_\_\_\_, hereby certify on behalf of \_\_\_\_\_ that the  
(authorized representative) (company name)  
**information provided herein and on any attachments hereto in response to the above questions is accurate and complete.**

\_\_\_\_\_  
Signature

Date: \_\_\_\_\_